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2009 Annual Report



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Message from the Foundation Chair Private Support Needed Now More Than Ever



The rate of change in our world is ever increasing. President Mark Becker made bold predictions about the future of the university in his state of the university address. This report mentions some of the pacesetting happenings at Georgia State University.

While the quality of the student body continues to grow, access remains a primary value as well. Freshman Naeshia McDowell, profiled herein, is an example of both. Naeshia is the recipient of our Mary Peavy Girls Club Scholarship, a foundation scholarship awarded annually to a member of the Boys & Girls Clubs of Metro Atlanta.

An interview with Cheryl Levick, our new director of athletics, gives you an insider's perspective on the progress of our football program, which plays its first season in the fall of 2010.

A profile of a distinguished alumna, Carole Scott, reveals a generous donor to the J. Mack



Catherine C. Henson, Chair, Georgia State University Foundation (left), and Nancy E. Peterman, President, Georgia State University Foundation; Vice President for Development, Georgia State University.

Robinson College of Business. Dr. Scott earned a B.B.A., M.B.A., and Ph.D. at Georgia State before serving as an economics professor for many years.

On a personal note, I am delighted to end my two-year term as chair of the Georgia State University Foundation. During my term, the Foundation continued to raise significant dollars on behalf of the university, Mark Becker became the seventh president of Georgia State University, and my son graduated from the College of Arts and Sciences and will start a master's degree in economics in the Andrew Young School of Policy Studies in the fall.

Did I mention that the rate of change in the world is ever increasing? Before I know it, I will be the grandparent of an alumnus! I am so proud and grateful for my association with Georgia State – as an alumna, an adjunct professor in the College of Law and a foundation board member. It has given me so much more than I could ever give back.

Thanks for your generosity and support of the university. It needs you now more than ever.

Sincerely,

Cathy Henson.

Catherine C. Henson '89 Chair, Georgia State University Foundation, 2007–2009

A Future Compelling and Exciting A Conversation with President Mark Becker









After taking the helm of Georgia State University on January 1, the energetic new president, Mark Becker, made it a point to talk to as many students, alumni, donors, faculty and staff as he could. "I kept hearing these phrases like 'best kept secret,' and 'we don't get credit.' That was consistent across all groups," he said. And the more Becker learned about GSU, the more he had to agree.

"Having been here a little bit longer now, you start looking around at the quality of the academic programs, the quality of the research, the quality of the community partnerships and international programs. I'm impressed with what I see and find. What we have here is amazing," he added, noting that the College of Law, for example, has the sixth-ranked health law program in the country.

As part of his mission to spread the word about GSU, Becker delivered this spring what is believed to be the first "state of the university" address in its 96-year history, and he vows it will be an annual tradition. In it, he laid out his plans to build on what's already great about Georgia State, including: improving communication with stakeholders and raising Georgia State's profile; dramatically increasing scholarships for the brightest students; and pushing GSU into the ranks of the leading urban research universities, with the ability to attract major grants and retain top talent. In the arena of sports, he's working on the introduction of the exciting new football program, and someday would like to bring all GSU sports onto the campus in the heart of Atlanta.

"It's a dream in the distance... many of our sports teams have to play near the edge of the perimeter," he said. "It would be nice if we could bring all of our sports downtown."

Building on Strengths

Becker, 50, came to Georgia State from the University of South Carolina, where he was executive vice president for academic affairs and provost. Before that, he held teaching and leadership positions at the University of Minnesota, the University of Michigan, Cornell, the University of Florida and the University of Washington. He succeeds Carl V. Patton, who was president for 16 years and led the revitalization of the campus, launched the school's first major capital campaign and repositioned Georgia State sports to a more visible conference.



Under Patton's leadership, Georgia State became known as one of the most respected research universities in the Southeast. Becker aims to channel money and energy to take it to the next level, achieving the status of one of the top research universities, period. That means strengthening the research infrastructure to support a steady supply of grants, he said.

Growing as a research university is a little like being on a treadmill that keeps going faster and faster. Georgia State has been walking on that treadmill, and now it's time to start running, Becker says. "As you gain prestige, more and more students want to become part of your university. So there is again upward pressure to grow the university and the educational programs as well," he said. "That takes place and there's this ever-increasing pace at which you're trying to do more."

Becker knows what it's like to be on that treadmill. In fact, he is internationally recognized as a researcher in biostatistics and public health sciences, has published more than 40 articles, and has been principal investigator on research grants from the National Institutes of Health and the National Science Foundation, and co-investigator on grants from other agencies.

Donors are Key

His goals for fundraising are no less ambitious. He has set his sights on doubling annual gift totals from \$15 million to \$30 million, with much of the money going to a scholarship endowment for the university's growing honors program. With the economy in a steep downturn, that won't be an easy task, of course. But Becker says donors understand that the needs are great, especially with the sharp cutbacks in state funding.

"I think in this recessionary environment, there's an understanding that students are being expected to carry more of their educational expenses," he said. "We also can make the case that we have very high-ability students who don't have the financial resources to have the full educational experiences beyond the classroom."

Becker is a strong advocate for what he calls "learning outside the classroom," whether it's study abroad or service learning in metro Atlanta. "There are so many benefits to living and studying in a culture, and most important, perhaps, in a language that is not your native language," he said. "For other students, it's putting them in internships where they're really stretched. You do this in the classroom but can you do it in the real world?"

Vital Partnerships

Becker noted that the university already has a rich array of partnerships with metro Atlanta businesses, cultural institutions and community organizations.

He plans to build on that foundation and broaden the opportunities for service learning, especially in the areas of international business and law. Atlanta is one of America's few truly global cities, he noted, offering a rich array of internship opportunities for students seeking careers in international business or law

Becker is looking forward to taking Georgia State to the next level, in these and other areas.

"There's a very pervasive sense that the university

is on an upward trajectory," he said. "We've come a long way, and the future is equally compelling and exciting."



Everywhere he went, President Mark Becker kept hearing the same thing. Georgia State has so much going for it, but the university doesn't yet have the reputation it deserves – for the high caliber of its academics, the excellence of its research and programs, the achievements of its students and alumni.



Georgia State University Foundation Board of Trustees July 1, 2008–June 30, 2009

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Pacesetter: Athletics Director Cheryl Levick Excitement Building for Football

Imagine. That thrilling first home game is less than a year away. The long-awaited moment when Georgia State University students, alumni and other supporters can look out onto the gridiron and see GSU emblazoned on the side of a quarterback's helmet. The first time in 96 years the Panther family can root for its own football team.

Cheryl Levick is feeling the excitement build. Georgia State's new athletics director and her team are working behind the scenes to make sure everything is on schedule from logos to bigger lockers. A new mascot is being designed, the marching band is tuning up, a fight song is being penned. There are so many details to take care of before the freshly minted team can get out on the field and give it their best. In addition to these details, of course, Levick also is immersed in the big picture: strategic and financial planning, fundraising, a comprehensive facilities plan.

"We are starting a new program and establishing new traditions every day. It's very fun – a lot of work, but very fun," said Levick, the former No. 2 at the University of Maryland and twice an athletics director at Santa Clara University and St. Louis University. A pacesetter in her field, she has received numerous awards for her work in athletics and was named one of the top 25 female sports executives by *Sports Business Journal*. Levick took charge of Georgia State athletics at the end of March.

Widespread Support

Levick is grateful for the generous support of the Georgia State student body, which voted for an increase in student fees, and for private donors, who are funding capital costs. "When I think about the response from alumni and the community, the one word I use is pride," Levick said. "People are so excited and so proud to have their own football program."

Now it's time for the second phase of fundraising, said Levick, who enjoys developing the relationships and partnerships that are vital for a successful sports program. "It is selling a dream, and with their help, that dream can become a reality," she explained. "Once people understand what we're doing and why, and the impact it has on student athletes, it is difficult for people to say no."

More is Needed

A total of \$5 million is needed to build permanent locker rooms, meeting space and offices for football coaches. Georgia State also is adding a women's lacrosse program that will begin playing in 2011. "To do that, we need a practice field and scholarships and coaches. We'll be hiring coaches in 2010 with the competitive season starting in 2011," Levick said.

In addition to football, several other sports promise to shine a bright spotlight on GSU, Levick said. "Clearly, men's basketball and baseball. They have exciting young teams. All of our spring sports should be very successful in the Colonial Athletic Association. We're the southern-most school in this conference, so we have more outdoor time – better weather, if you will. Our tennis teams and our golf teams are doing well. Our baseball team just went to the regionals.

High Standards

Levick recognizes the importance of having both a successful, broad-based athletics program –

and one that gets noticed. "We want to make sure we maintain a high academic performance and that our student athletes conduct themselves with integrity and are service-oriented," she said. "To get noticed, to have prominence in the newspaper, you have to win and you have to win consistently. We are building that foundation."



Athletics Director Cheryl Levick

For both the university and the athletics department, there's electricity in the air, Levick said, reinforcing her decision to come to Georgia State. "It's a time of growth and change, all designed to put Georgia State University on the map," she said. "I like that energy. It's a very exciting time to be on campus."



Ever since she was 5 years old, Naeshia McDowell has aspired to be a doctor. That's when she first glimpsed the fast-paced and focused environment of a hospital emergency room, where her mother worked in patient registration. "I just loved it. It was very exciting. All the doctors and nurses – it seemed like everyone had a job to do, no one was lost, no one felt unwelcome," said McDowell, 18, a freshman at Georgia State University who plans to major in biology as a pre-med student.

McDowell has worked hard toward her goal, taking advanced math classes during her senior year at Cherokee High School in Canton, Ga. She saved money from part-time and summer jobs. But an education at Georgia State would have been out of reach without the scholarships McDowell received, including the Mary Peavy Girls Club Scholarship, she said.

Georgia State's Mary Peavy scholarship supports students who have shown high academic achievement. Preference is given to incoming freshman and young women who are members or former members of the Boys & Girls Clubs of Metro Atlanta.

Part of a Trend

As an African-American woman, McDowell is a pacesetter at Georgia State. The university has seen a growing enrollment of African-American females. Originally from Charlotte, N.C., McDowell moved to Georgia when she was 8 years old. By that time, she had settled on her future career. She recalls being thrilled by the lifeand-death stories her mother told every night after work. "She loved talking about it. That's how you know you love what you do – you can talk about it and just keep going on and on," she said.



Naeshia McDowell, Class of 2013

McDowell occasionally tagged along when her mother went to work. She asked lots of questions as she watched the medical staff come and go. "I've been thinking about this career since I was 5 and have not one time turned away from it and said I want to do something else," she said. "This is what I want to do. It has been with me for that long." As a teen in the College Bound after-school program at the Malon D. Mimms Boys & Girls Club in Canton, McDowell learned that she especially enjoyed working with children, so she settled on pediatric medicine. To make sure, she shadowed her own pediatrician as part of an essay assignment for a literature class.

Staying Focused

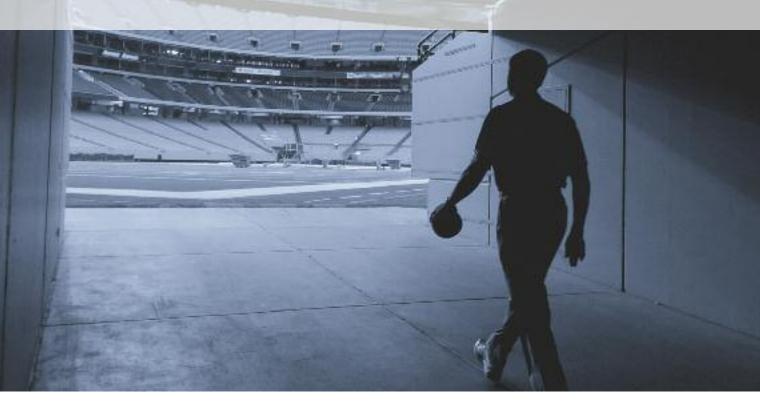
McDowell is looking forward to her first year at Georgia State and to being in downtown Atlanta. "There's so much going on down here. I'm excited about that but at the same time I have to focus on school and keep my mind straight on what I want to do. My mom tells me, 'you've got to stay focused."

McDowell serves as an inspiration to others at the Boys & Girls Club, where she worked as a counselor to teens and younger children during the summer. Her family couldn't be prouder. Her father didn't finish college. Her mother, wanting to set a good example for her children, recently completed a bachelor's degree.

After she is established in her career, McDowell plans to help others further their education.

"If someone can step in and help me go to college, I should be able to do the same thing," she said. "This scholarship came from someone else's heart and I really do appreciate it. This didn't have to happen to me."

Pacesetter: An Interview with Coach Bill Curry



Q: It has been more than a year since you came on board at Georgia State University. What have you learned and seen in that time? Any surprises?

Coach Bill Curry: More than anything, I've learned that I still love doing this. I enjoy being a football coach. Certainly there have been moments that have been challenging, and there have been some tasks that are outside the realm of what most football coaches do on a daily basis, but I love coming to work every day and facing whatever needs to be done at that moment to help build Georgia State football. And I will love it even more as we get on the field this fall and actually start practicing football.

And the other thing I've learned is what a wonderful institution Georgia State University is. Actually, I already knew that. Georgia State is very dear to my family and me, especially to my wife, Carolyn, who earned her master's degree and her Ph.D. here. So I knew it was a special place, but that has been confirmed in different ways every single day, from the students, the athletics department staff, the administration, the alumni. Everyone that we've come in contact with has been so eager to help.

Q: What are some of the immediate needs of the team, in terms of facilities, uniforms and so on?

A: The biggest challenge that we have faced is the economy. This economic downturn has affected everyone, and Georgia State is no different. Because of the challenges of fundraising in this climate, we are not as far along as we'd like on the construction of our permanent practice facilities. But the administration at Georgia State has worked diligently to come up with creative

solutions, such as our temporary practice arrangement at the NFL Youth Education Town (YET) facility.

I have to say thank you to students of Georgia State, who stepped up and voted for a fee increase, because that money is funding our scholarships and other annual operating expenses, such as equipment and travel.

Q: Can you talk about the coaching staff?

A: When I was hired, my first task was to put together a staff. And I knew that was the most important thing I would do in my first year. People are always the most important element in any successful endeavor – people and relationships.

Quite frankly, I was stunned with the coaches that we were able to bring in. We were extremely fortunate that experienced, highly







qualified coaches like John Thompson, John Bond and George Pugh were available at that time and interested in joining the Georgia State program. Along with those veteran coaches, we've blended in some very bright young coaches, so I think we've got a really well-rounded staff.

We also have experienced people in our key support positions, like Director of Football Operations Dave Kaplan, and Equipment Manager Jay Bailey. There are so many details that go into a successful football program, particularly when you are starting from scratch, and all of these people are crucial to our mission.

Q: How is recruiting going?

A: Since we began recruiting, the reception that we have received from high school coaches all over the state has been really indescribable. We walk into high schools, and the coaches are really excited about a new football program in this state. They have been so willing to help us, and it's been wonderful.

We have so many great selling points. Number one, of course, is Georgia State University and the top-quality education. The city of Atlanta, the experienced coaching staff, the chance to be part of the football program from the beginning, all of these have helped us attract interest from some really good players and students. We're still going to be all freshmen that first year, but we will have some talent.

Q: What are you expecting from the players, both athletically and academically, over the next year?

A: More than anything, I want every person involved with Georgia State football – players, coaches, staff members, everyone – to improve every day and grow with our program.

We talk about the "Two Percent Solution." We're not going to improve 100 percent overnight. But each of us can improve by two percent every day.

For the players specifically, this



Coach Bill Curry

will be an exciting year, but a challenging one. Coaches love being on the practice field, but for players, it's not easy to hit and be hit all week long with no game on Saturday to look forward to. As coaches, one of our challenges will be to use this practice time very effectively. We've got to find ways to make things fun and interesting for the players but still keep the intensity high. Strength and conditioning will also be a big emphasis.

Academically, our athletics department as a whole has set a very high standard that we have to try to meet. The athletics teams at Georgia State combined for a gradepoint average of over 3.0 during the fall and spring semesters. That's remarkable. And we got off to a great start – the football team had a 4.0 GPA for the spring semester. That's right. We had exactly one player, and he made all A's, so the football team has a 4.0.

Seriously, though, academics are and always will be our first priority. We have a wonderful support system in place with our academic advisors and our Learning Lab. Our players will go to class, they will graduate, they will be good citizens, and they will make Georgia State proud.



Pacesetter: Dr. Carole E. Scott Encouraging Others to Follow in Her Footsteps

In the 1950s, Carole Scott was a bright young woman from Atlanta's West End who dared to dream big. Instead of working as a secretary or schoolteacher – more typical careers for women of her generation – she set her sights on becoming a college professor. Because of Georgia State University, Scott achieved her dream.

Now, after a long and fulfilling career as an economics professor at the University of West Georgia, Scott is giving back to her alma mater with a generous bequest. She has established the Carole E. Scott Ph.D. Fellowship in Business at the J. Mack Robinson College of Business. Scott hopes to encourage others, especially other women, to follow in her footsteps.

"I chose something that was dear to my heart that I thought fulfilled a need. I wanted to help people who want to become college professors earn a doctorate at Georgia State," she said.

"I have really enjoyed being a college professor," Scott added. "Without Georgia State it would have been impossible."

A Trailblazer

When Scott began her studies at Georgia State in 1955, tuition was \$48 per quarter. That was a modest sum compared to other colleges and universities. Still, it wasn't easy for her father, who headed the meter repair department at Georgia Power Company, to pay for his daughter's education.

Scott lived in her parents' home, commuted by trackless trolley and excelled in her classes – so much so that she eventually became one of the first four students admitted to Georgia State's doctoral program in economics.

Scott's bequest fits well with President Mark Becker's goal to increase scholarship funding to attract more of the brightest students. Scott is a pacesetter as one of the most generous benefactors, but she's not alone: planned giving is up this year at Georgia State in spite of tough economic times.

Proud and Amazed

When Scott began at Georgia State (then called Georgia State College of Business Administration), it was newly independent from the University of Georgia. There were only three buildings: one later named Sparks Hall; Kell Hall, a renovated parking garage; and a gym that had been relocated from an Army base.

"I had to explain to people where I was going – people in Atlanta!" she recalls. "I'm so proud and amazed at how far Georgia State has come. Years ago, it started to get a national reputation and it just keeps getting better."

Scott earned all three of her degrees at Georgia State: bachelor's and master's degrees in business administration as well as the Ph.D. She frequently was the only female in her classes.

She earned her M.B.A. at night while working a clerical job in her father's office. At the time, the company paid for male but not female employees to earn a master's degree in business administration. The discrimination Scott experienced is one reason she stated a preference for female students in her fellowship.



Dr. Carole E. Scott

A Scholar and a Journalist

Scott went on to become a professor of economics at the University of West Georgia, where she taught for 32 years. She published a personal finance textbook as well as numerous academic articles and newspaper columns. She was the first coordinator of that university's M.B.A. program and founded an early online academic journal called *B*>*Quest* (*Business Quest*). She remained its editor after she retired from teaching in 2000. She was named professor emerita of business administration that same year.

These days, Scott continues to contribute to the local newspaper. She often can be seen around Carrollton, Ga., the home of the University of West Georgia, wearing her blue Panthers ball cap.

"I am overwhelmed by how GSU has advanced in every way," she said. "I wish I had had all the choices of courses and majors that today's students have. When I graduated and went job hunting, it would have been wonderful if Georgia State was as well known as it is now and had its current reputation."



Pacesetter: Professor Binghe Wang A Bright New Home for Top-Notch Research

Binghe Wang, a prominent scholar in medicinal chemistry at Georgia State University, has three small labs in separate buildings. But it won't be long before he moves into one large, well-designed lab in a state-of-the-art science park in downtown Atlanta. Wang, a Georgia State professor and Georgia Research Alliance Scholar in Drug Discovery, says the new 350,000square-foot Parker H. Petit Science Center will help advance his research in many ways, including promoting collaboration with other scientists and securing new grants.

The \$150 million facility, scheduled to open next year, will be a hub for Georgia State's research and education mission – a place where scientists will look for new ways of detecting cancer, seek better treatments for such neurological diseases as Alzheimer's, and train future health professionals and researchers.

The glass-and-steel building occupies a prominent spot at the busy intersection of Piedmont Avenue and Decatur Street. It is visible proof of Georgia State's position as an important research university, Wang said. "Georgia State has a lot of great research but not everyone knows about what we're doing," he said. "The new building will be a showcase."

Wang was born in China in 1962. When he was 4 years old, he and his family were sent to live in the countryside during the so-called Cultural Revolution. In 1978, when China re-opened the universities, Wang was admitted to Beijing Medical University, where he received his bachelor's degree in medicinal chemistry. He pursued graduate studies in Canada and the University of Kansas, where he earned his doctorate. He was named to his current position at Georgia State in 2003.

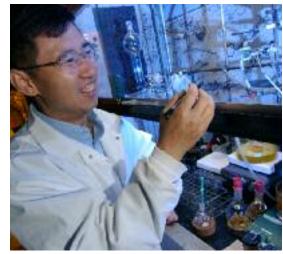
Researching Cancer

Among Wang's latest projects are new ways of diagnosing cancer, new cancer screening kits and anticancer and anti-microbial agents. He and his staff currently are scattered in three buildings, the Natural Sciences Center, Kell Hall and Grady Hospital. He had input into the creation of his new lab, which will have a more efficient design and more fume hoods – a critical issue for chemistry labs.

The new science center is a clear sign of Georgia State's commitment to science research and will make it easier for the university to recruit new faculty, staff, graduate students and post-doctoral associates, Wang said. In addition, grant applications always include a page where a researcher describes his or her lab. "Having a new facility definitely will help us secure new support," he said.

Working Together

Perhaps most exciting for Wang is the reality of having researchers from chemistry, biology, neuroscience and other fields in one place. "Now, it takes effort to walk around and talk to colleagues. You don't just naturally bump into them and start talking about what you're working on," he said. "In the new building, scientists from many different fields will be in the same place and that will promote collaboration and interaction."



Professor Binghe Wang

The Parker H. Petit Science Center will house research and instruction from multiple disciplines in the College of Arts and Sciences and the College of Health and Human Sciences. Funding is provided by Parker H. Petit, philanthropist and former alumnus and CEO of Matria Healthcare; the state of Georgia; Georgia State University Foundation; Georgia State University Research Foundation; and other private donations.

Pacesetter: Provost Risa Palm Reaching for New Heights









What a promising start: soon after being named Georgia State University's new provost, Risa Palm helped to welcome 70 new faculty members to the university. Palm contrasts this happy experience with the severe cutbacks occurring at many other higher education institutions – most notably the nation's leading public university system in California, where she began her career as an assistant professor and where there is a longterm hiring freeze.

"At Georgia State, we will gain all the new ideas that new faculty bring in. If you contrast that with universities that are not bringing in new faculty, we're already in a better position," she said.

Palm said she's excited to be joining Georgia State at a time when the university is growing and building on its many strengths.

"With the combination of the setting in Atlanta, the excellence of the university right now and its trajectory, there really is an opportunity to make a difference. That, I think, is the dream of any administrator – to help a place reach its aspirations," she said. "I think Georgia State has a marvelous opportunity to become what it wants to be, which is one of the premier urban public research universities."

Palm was named senior vice president of academic affairs and provost on July 1 and began her new role September 1. She succeeds Ronald J. Henry, who retired this summer after 15 years of service.

A Track Record of Leadership

Palm has held leadership roles at several large public universities, most recently the State University of New York System, where she was provost. Before that, she was provost at Louisiana State University and dean of the College of Arts and Sciences at the University of North Carolina at Chapel Hill. Palm came to admire the work of Georgia State's President Mark Becker a few years ago when the two were provosts at rival universities in the Southeastern Conference – she at Louisiana State and he at the University of South Carolina.

Palm, who earned her Ph.D. in geography from the University of Minnesota, said she already has begun meeting with faculty from different departments. "My impression of Georgia State is very, very positive. It's really a community," she said. "Even though there are financial challenges facing Georgia State, people are attacking those with very good will and I think we will see our way out of it very soon."

Palm said she plans to spend her first few months listening and learning. She has a general idea of some of the issues she will address as provost. At the top of the agenda: making sure students have what they need to succeed at Georgia State. "For those who have come here with the intention of graduating, we need to do everything possible for them to graduate in a timely manner," she said. "That has been one of the issues that has confronted our students and one that is going to require some work."



GEORGIA STATE UNIVERSITY

More Hiring Warranted

In addition, Palm will examine the research productivity of the faculty, which she said is quite high. "In order to get to a new level, it's going to be important to keep adding faculty," she said. "I think that's justified by the increase in the student body and by the various opportunities for research both inside and outside the university – places like the Centers for Disease Control, with Emory and Georgia Tech and other research institutions, as well as working in collaboration with private industry."

Palm is looking forward to working with university donors as well. Fundraising is an area where she has been a pacesetter. When she was at Chapel Hill, private fundraising was one of her major responsibilities. In six years, her office raised more than \$170 million in private gifts and pledges. It was immensely rewarding to see what a difference those funds made, she said. "Those private donations were supporting wonderful international programs for students – programs they would not otherwise be able to afford and yet are really life-changing," she said.

"States are doing what they can to fund high-quality education, but private donors can fund the distinguished professorships, the endowed chairs, the meritbased scholarships that are so important," she said. "Private donors are the degree of difference between a good university and a great university."



Provost Risa Palm



Ways of Giving: Outright Gifts and Pledges









All gifts to Georgia State University Foundation are meaningful investments that make a difference in the lives of students, the work of the faculty, the quality of life in Georgia and in the many places where Georgia State has an impact. For more information about ways of giving, please call Nancy E. Peterman, President, Georgia State University Foundation; Vice President for Development, Georgia State University, at 404.413-3401.

An outright gift to the foundation may be made as a single contribution or pledged for a term of up to five years. Several forms of property may be accepted as gifts. This information is shared for educational purposes. Foundation and university staff do not give tax advice. Donors should consult professional advisers for legal, tax and financial advice.

Cash is the simplest way to make a gift. Checks should be made payable to the "GSU Foundation." Money orders, wire transfers and bank drafts are also acceptable. Credit card gifts, including Visa, MasterCard, Discover and American Express, may be made online at *www.gsufoundation.org*.

Marketable securities may offer double tax savings. For securities that have gained value and have been owned at least a year and a day, the gift is tax deductible at the market value of the securities and also avoids capital gains taxes. For stock transfer instructions, please call Marion Campbell, director, gifts and records management, at 404.413.3446.

Mutual fund shares, if long-term appreciated, can enjoy the double advantage of a charitable deduction and capital gains tax avoidance. Transfer procedures vary depending on whether the shares are held in "street name" at a brokerage house or in the books of the mutual fund company. For assistance with gifts of mutual fund shares, please call David Brown, associate vice president for development, at 404.413.3413.

Closely held business interest gifts include corporations, LLCs, partnerships and other forms of business organization, each of which has unique tax considerations. Tax deductions are based on appraised market values.

Real estate, including residential, business or agricultural property, may be accepted as a gift. Both fractional and total ownership may be considered. The tax deduction is based on the appraised value.

Personal property gifts may be accepted. Deductions are determined, in part, by the relationship of the property to the mission of the university.

Georgia State University Foundation encourages planned gifts — opportunities by which donors create a lasting impact on the university. Bequests and similar gifts usually take effect at the donor's death. Gifts that pay income for life generate immediate tax deductions as well as lifetime income. The Office of Gift Planning is pleased to assist donors in structuring current gifts to maximize the use of assets and charitable deductions. For more information about planned giving, please contact Christine Butler Eckoff, director of gift planning, at 404.413.3425 or ceckoff@gsu.edu, or visit www.giftplanning.gsu.edu.

Bequests

The most common form of deferred gift to the foundation is a bequest contained in a person's will or revocable (living) trust. Bequests can be written for a specific amount, a percentage of the estate or the remainder of the estate. Cash, securities or property may be willed to the foundation. Please contact the Office of Gift Planning for sample bequest language.

Gifts of Retirement Plans

Naming the foundation as a primary or contingent beneficiary of a retirement plan (e.g., IRA, SEP, 401[k]) can result in a "tax-wise" deferred gift as these assets receive favorable tax treatment at the owner's death. The gift of IRAs or other retirement accounts can generate double tax savings when the foundation is made the beneficiary. In addition to avoiding any estate taxation, the foundation will not be subject to income tax on withdrawals as would be the case with other non-charitable beneficiaries.

Life Income Gifts

A life income gift, such as a charitable gift annuity or a charitable remainder trust, can provide you or your loved ones with an income for the duration of your lives or for a specific number of years. You may receive a current income tax dedication as well.

Charitable gift annuities are agreements between donors and the foundation to exchange gifts for a fixed income for life. Payout rates are determined by the ages of the individuals receiving the income. Donors receive an immediate income tax deduction, and a portion of the annuity income is tax-free. Payments can begin immediately or be deferred to a future year. **Charitable remainder trusts** are created when property is transferred to a trustee in exchange for the trustee's agreement to pay the donor an income. Payouts can be fixed or variable. The trust ends at the death of the last of the beneficiaries or at the expiration of a term of years, and the remainder is distributed to the foundation. An immediate income tax charitable deduction is allowed for the remainder value.

Charitable Lead Trusts

Charitable lead trusts enable donors to transfer money or property to a trustee who makes payments to the foundation for a specified number of years, after which the principal is returned to the donors or other individuals designated by the donors. The income to the charitable beneficiary can be varied or fixed. The lead trust can provide income, gift, estate and generationskipping tax avoidance.

Gifts of a Retained Life Estate

Donors can generate a current income tax deduction by giving a home or farm to the foundation and retaining the right to use the property during their lifetimes. The property will also be removed from your taxable estate.

Life Insurance

Life insurance may be accepted as a cash value gift. A popular gift is an in-force, paid-up policy that a donor no longer needs and names the foundation as owner and beneficiary. For a gift of a policy that is not fully paid, later premium payments may also be deductible for tax purposes. The tax deduction is based on the replacement value, which varies according to policy details. The Office of Gift Planning can also assist in a section 1035 life insurance exchange to create both a cash gift and a larger death benefit from an in-force policy.



Cumulative Lifetime Giving: Fiscal Year 2009

Georgia State University Foundation extends sincere gratitude to this special group of individuals and organizations in recognition of their cumulative gifts totaling \$50,000 or more. This generosity demonstrates their dedication to the university.

The Coca-Cola Foundation

These listings reflect donations received from July 1, 2008, through June 30, 2009. Every effort has been made to ensure accuracy. We apologize for any errors or omissions and would appreciate hearing from you with any corrections. Please contact Kim Cretors, director of donor relations, at 404.413.3424.

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The President's Society

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Established in 1989, The Heritage Society recognizes alumni and friends who have included Georgia State University Foundation in their estate plans. The members have made enduring gifts to ensure the longterm security and excellence of the university. Eligible gifts include bequests and estate gifts, IRAs and retirement plans, charitable gift annuities, charitable remainder trusts, gifts of residence or farm with retained life estate, charitable lead trusts and life insurance policies. For more ideas and information, please contact Christine Butler Eckoff, director of gift planning, at 404.413.3425 or ceckoff@gsu.edu.

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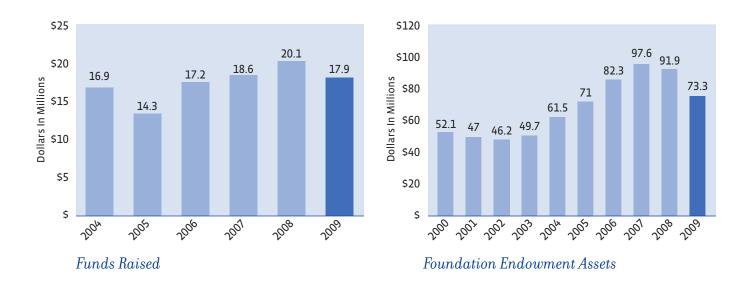


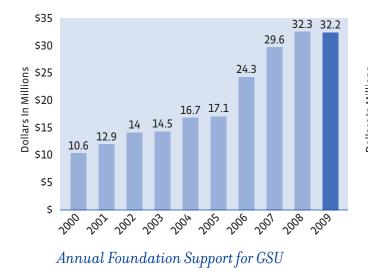
Foundation Endowments (continued...)

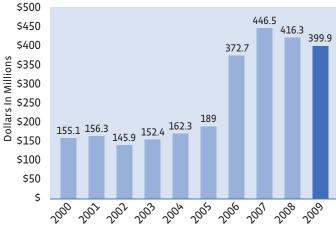
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Supplement to the 2009 Annual Report The William M. Suttles Society

The Suttles Society

The generosity of the following individuals and organizations—whose gifts totaled \$250 to \$999 between July 1, 2008, and June 30, 2009—helps to support Georgia State University in its quest to become one of our nation's leading urban research institutions.

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