

# **Georgia State University Foundation**



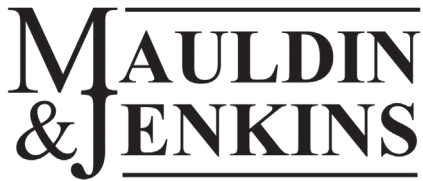
**GEORGIA STATE UNIVERSITY FOUNDATION, INC.  
AND SUBSIDIARIES**

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## INDEPENDENT AUDITOR'S REPORT

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### To the Board of Trustees

**Georgia State University Foundation, Inc.**  
**Atlanta, Georgia**

We have audited the accompanying consolidated financial statements of the **Georgia State University Foundation, Inc.** (the "Foundation") (a nonprofit organization), which comprise the consolidated statement of financial position as of June 30, 2015, and the related consolidated statement of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the **Georgia State University Foundation, Inc.** as of June 30, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Prior Period Financial Statements

The consolidated financial statements of the **Georgia State University Foundation, Inc.** as of June 30, 2014, were audited by other auditors whose report dated October 17, 2014, expressed an unmodified opinion on those statements.

*Mauldin & Jenkins, LLC*

Atlanta, Georgia  
October 2, 2015

**GEORGIA STATE UNIVERSITY FOUNDATION, INC.  
AND SUBSIDIARIES**

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

*JUNE 30, 2015 AND 2014*

	<b>2015</b>	<b>2014</b>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 3,870,771	\$ 4,158,402
Pledges receivable, net (Note 3)	10,125,786	12,817,363
Accounts receivable	15,595	1,224,570
Investments (Note 4)	208,059,236	202,082,727
Net investment in direct financing leases (Note 6)	85,419,375	235,311,519
Restricted assets (Note 7)	19,257,954	28,274,852
Capitalized bond issuance cost (Note 8)	1,748,226	3,355,403
Cash surrender value of life insurance (Note 9)	1,353,596	1,330,793
Property and equipment, net (Note 10)	8,254,751	10,626,301
Assets held for affiliates (Note 11)	2,017,307	5,882,628
Total Assets	<u>\$ 340,122,597</u>	<u>\$ 505,064,558</u>
 <b>LIABILITIES AND NET ASSETS</b>		
<b>LIABILITIES</b>		
Accounts payable and accrued expenses	\$ 973,765	\$ 1,669,117
Deferred revenue (Note 6)	20,001,563	22,484,192
Deferred lease cost (Note 12)	6,961,645	4,342,543
Obligation under split-interest agreements	2,155,445	1,739,768
Obligation under leases (Note 12)	2,296,250	2,813,950
Bonds payable (Note 13)	77,275,342	239,478,287
Accrued interest on bonds payable	1,847,805	3,998,033
Assets held for affiliates (Note 11)	2,017,307	5,882,628
Total Liabilities	<u>113,529,122</u>	<u>282,408,518</u>
 <b>NET ASSETS</b>		
Unrestricted (Note 16)	48,040,956	46,712,567
Temporarily restricted (Note 16)	70,164,396	69,536,144
Permanently restricted (Note 16)	108,388,123	106,407,329
Total Net Assets	<u>226,593,475</u>	<u>222,656,040</u>
Total Liabilities and Net Assets	<u>\$ 340,122,597</u>	<u>\$ 505,064,558</u>

**GEORGIA STATE UNIVERSITY FOUNDATION, INC.  
AND SUBSIDIARIES**

CONSOLIDATED STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2015 (WITH COMPARATIVE TOTALS FOR 2014)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	
				2015	2014
<b>Revenues, gains and other support</b>					
Contributions	\$ 2,153,054	\$ 9,639,182	\$ 3,762,893	\$ 15,555,129	\$ 22,496,119
Rental income	4,198,082	1,776,135	-	5,974,217	12,231,587
Income from investment in direct financing leases	16,987,694	-	-	16,987,694	16,397,797
Net investment (loss) return	(300,273)	2,006,084	2,117,494	3,823,305	11,831,154
Realized gains on sale of property	161,049	-	-	161,049	-
Change in:					
Value of split-interest agreements	196,047	38,373	-	234,420	66,853
Cash surrender value of life insurance	964	54,118	-	55,082	62,804
Other income	161,745	413,209	-	574,954	232,907
Total revenues and gains	23,558,362	13,927,101	5,880,387	43,365,850	63,319,221
Net assets released from restrictions	17,198,442	(13,298,849)	(3,899,593)	-	-
Total revenues, gains and other support	40,756,804	628,252	1,980,794	43,365,850	63,319,221
<b>Expenses</b>					
Program services					
Capital projects, equipment and repairs	18,636,555	-	-	18,636,555	21,130,399
Operations	8,474,165	-	-	8,474,165	5,154,104
Faculty and staff	3,521,515	-	-	3,521,515	2,738,234
Scholarships and awards	5,943,435	-	-	5,943,435	5,182,491
Total program services	36,575,670	-	-	36,575,670	34,205,228
Management and general	3,261,365	-	-	3,261,365	1,315,943
Fundraising	1,066,947	-	-	1,066,947	899,166
Total expenses	40,903,982	-	-	40,903,982	36,420,337
Excess of revenues over expenses	(147,178)	628,252	1,980,794	2,461,868	26,898,884
Gain on bond defeasance	1,475,567	-	-	1,475,567	-
Change in net assets	1,328,389	628,252	1,980,794	3,937,435	26,898,884
Net assets, beginning of year	46,712,567	69,536,144	106,407,329	222,656,040	195,757,156
Net assets, end of year	<u>\$ 48,040,956</u>	<u>\$ 70,164,396</u>	<u>\$ 108,388,123</u>	<u>\$ 226,593,475</u>	<u>\$ 222,656,040</u>

See accompanying notes to the consolidated financial statements.

**GEORGIA STATE UNIVERSITY FOUNDATION, INC.  
AND SUBSIDIARIES**

CONSOLIDATED STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2014

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Revenues, gains and other support</b>				
Contributions	\$ 1,036,038	\$ 13,957,689	\$ 7,502,392	\$ 22,496,119
Rental income	12,231,587	-	-	12,231,587
Income from investment in direct financing leases	16,397,797	-	-	16,397,797
Net investment (loss) return	(4,165,613)	5,161,628	10,835,139	11,831,154
Change in:				
Value of split-interest agreements	-	66,853		66,853
Cash surrender value of life insurance	2,570	60,234		62,804
Other income	56,619	176,288		232,907
Total revenues and gains	25,558,998	19,422,692	18,337,531	63,319,221
Net assets released from restrictions	15,124,381	(11,193,022)	(3,931,359)	-
Total revenues, gains and other support	40,683,379	8,229,670	14,406,172	63,319,221
<b>Expenses</b>				
Program services				
Capital projects, equipment and repairs	21,130,399	-	-	21,130,399
Operations	5,154,104	-	-	5,154,104
Faculty and staff	2,738,234	-	-	2,738,234
Scholarships and awards	5,182,491	-	-	5,182,491
Total program services	34,205,228	-	-	34,205,228
Management and general	1,315,943	-	-	1,315,943
Fundraising	899,166	-	-	899,166
Total expenses	36,420,337	-	-	36,420,337
Change in net assets	4,263,042	8,229,670	14,406,172	26,898,884
Net assets, beginning of year	42,449,525	61,306,474	92,001,157	195,757,156
Net assets, end of year	\$ 46,712,567	\$ 69,536,144	\$ 106,407,329	\$ 222,656,040

See accompanying notes to the consolidated financial statements.

**GEORGIA STATE UNIVERSITY FOUNDATION, INC.  
AND SUBSIDIARIES**

CONSOLIDATED STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2015 AND 2014

	<b>2015</b>	<b>2014</b>
<b>Operating Activities:</b>		
Change in net assets	\$ 3,937,435	\$ 26,898,884
Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:		
Facilities enhancement projects transferred to the University	4,270,117	3,857,100
Contributions restricted for investment in endowment	(3,762,893)	(4,095,520)
Donated real estate	-	(2,300,000)
Depreciation and amortization	961,475	806,679
Gain on extinguishment of bond debt	(1,475,567)	-
Amortization of deferred revenue	(2,482,629)	(793,492)
Amortization of original bond issue premium	(2,469,342)	(1,770,030)
Change in the value of split-interest agreements	392,874	1,491,098
Net realized and unrealized gains on investments	(2,195,042)	(10,825,800)
Gain on sale of property and equipment	(261,042)	-
Decrease (increase) in pledges receivable	2,691,577	(3,158,472)
Decrease (increase) in accounts receivable and other assets	1,208,975	(836,488)
Increase in bond funded projects	(4,701,128)	(1,067,951)
(Decrease) increase in accounts payables and accrued expenses	(1,499,130)	1,339,766
Increase in deferred lease cost	2,619,102	4,342,543
Net cash (used in) provided by operating activities	<u>(2,765,218)</u>	<u>13,888,317</u>
<b>Investing Activities:</b>		
Principal received on net investments in direct financing leases	5,696,349	5,241,929
Proceeds on sale of investments	103,501,643	46,100,914
Purchases of investments	(107,283,110)	(56,123,930)
Purchases of property and equipment	(1,347,883)	(4,810,362)
Sale proceeds on disposal of property and equipment	3,585,642	-
Net change in restricted assets held by Trustee	-	(960,824)
Net cash provided by (used in) investing activities	<u>4,152,641</u>	<u>(10,552,273)</u>
<b>Financing Activities:</b>		
Proceeds from contributions restricted for investment in endowment	3,762,893	4,095,520
Payments on capital lease obligations	(517,700)	(496,825)
Payments on bonds payable	(7,137,700)	(6,065,000)
Net proceeds from restricted assets held by Trustee	2,217,453	-
Net cash used in financing activities	<u>(1,675,054)</u>	<u>(2,466,305)</u>
Net (decrease) Increase in cash and cash Equivalents	(287,631)	869,739
Cash and cash equivalents, at beginning of year	<u>4,158,402</u>	<u>3,288,663</u>
Cash and cash equivalents, at end of year	<u><u>\$ 3,870,771</u></u>	<u><u>\$ 4,158,402</u></u>
<b>Supplemental Disclosure of Cash Flow Information:</b>		
Interest paid during the year	<u><u>\$ 10,236,934</u></u>	<u><u>\$ 10,456,373</u></u>
Defeasance of Series 2005 and 2013 bonds payable liability (see note 13)		
Reduction of restricted assets held by Trustee	<u><u>\$ 7,230,456</u></u>	<u><u>\$ -</u></u>
Reduction of the net investment in direct financing leases	<u><u>\$ 144,195,795</u></u>	<u><u>\$ -</u></u>
Reduction of the bonds payable	<u><u>\$ (143,070,000)</u></u>	<u><u>\$ -</u></u>

See accompanying notes to the consolidated financial statements.



**GEORGIA STATE UNIVERSITY FOUNDATION, INC.  
AND SUBSIDIARIES**

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2015 AND 2014

**Note 1—Organization**

**Organization** - The Georgia State University Foundation, Inc. (the "Foundation") was incorporated in the State of Georgia in 1958 as a non-profit corporation and a 501(c)(3) tax exempt organization. The Foundation serves as the official fund-raising and fund-management organization for Georgia State University (the "University") and is committed to supporting and assisting the University in achieving its mission through the identification, cultivation, solicitation and stewardship of gifts, and by collaborating and advising on activities for the benefit and advancement of the University.

In 1992, the Foundation formed the Georgia State University Building Foundation (the "Building Foundation") as a non-profit corporation. The Building Foundation was formed to purchase a building in downtown Atlanta, Georgia, in order to lease office and classroom facilities to the University and the Foundation as its primary tenants. The Foundation appoints the Board of Directors of the Building Foundation.

During the fiscal year 2001, the Foundation formed the University Lofts, LLC (the "Lofts"), with the Foundation as the sole member. The Lofts were created for the purpose of building a student housing facility for the University.

During the fiscal year 2003, the Foundation formed Piedmont/Ellis, LLC ("Piedmont/Ellis"), with the Foundation as the sole member. Piedmont/Ellis was created for the purpose of acquiring, developing, operating and managing certain real property for the purpose of building a student housing facility for the University.

During the fiscal year 2004, the Foundation formed Rialto Center, LLC, (the "Rialto") with the Foundation as the sole member. The Rialto was formed to purchase and renovate the Rialto Theater for the benefit of and use by the University.

During the fiscal year 2007, the Foundation formed Panther Place, LLC ("Panther Place"), with the Foundation as the sole member. Panther Place was formed for the purpose of purchasing the SunTrust building and related property in downtown Atlanta, Georgia, to provide office and classroom facilities for the University and the Foundation.

During the fiscal year 2009, the Foundation formed, as the sole member, Panther Fields, LLC ("Panther Fields") for the purpose of investing in the acquisition of real property to provide a practice football field and facility for the benefit of and use by the University.

During the fiscal year 2009, the Foundation formed, as the sole member, Panther Lot, LLC ("Panther Lot") for the purpose of acquiring, developing, operating and managing real property for the benefit of and use by the University.

During the fiscal year 2010, the Foundation formed, as the sole member, Panther Real Estate, LLC ("Panther Real Estate") for the purpose of acquiring, developing, operating and managing real property for the benefit of and use by the University.

During the fiscal year 2014, the Foundation formed, as the sole member, Panther Land, LLC ("Panther Land") for the purpose of acquiring, developing, operating and managing real property for the benefit of and use by the University.

**Cooperative Agreement** – The Foundation entered into a Memorandum of Understanding Agreement (the "Agreement") with the University to operate as a Cooperative Organization under the guiding principles of that Agreement. The Agreement signed on October 23, 2008 expired and was replaced with a new five year Agreement on October 7, 2013.

**GEORGIA STATE UNIVERSITY FOUNDATION, INC.  
AND SUBSIDIARIES**

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2015 AND 2014

**Note 1—Organization (continued)**

**Income Tax Status** - The Foundation qualifies as a tax-exempt organization, exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code (the "Code") and accordingly, there is no provision for income taxes in the accompanying consolidated financial statements. The Foundation is classified as a public charity under sections 509(a)(1) and 170(b)(1)(A)(iv) of the Code, and therefore the Foundation is not classified as a private foundation nor a supporting organization. Contributions to the Foundation qualify for the charitable contribution deduction under section 170 of the Code, and bequests, legacies, devises, transfers, or gifts to the Foundation are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2005, 2106, and 2522 of the Code.

**Note 2—Summary of significant accounting policies**

**Consolidated Financial Statements** - The consolidated financial statements include the accounts of the Foundation, the Building Foundation, the Lofts, Piedmont/Ellis, the Rialto, Panther Place, Panther Fields, Panther Lot, Panther Real Estate and Panther Land (collectively referred to as, the Foundation). All of the financial activities and balances of these organizations are included in the consolidated financial statements. All significant intercompany accounts and transactions have been eliminated in consolidation.

**Financial Statement Presentation** - The accompanying financial statements have been prepared on the accrual basis of accounting and are presented in conformity with accounting principles generally accepted in the United States of America ("GAAP"). The Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

**Income Taxes** - The Foundation's policy is to record a liability for any tax position taken that is beneficial to the Foundation, including any related interest and penalties, when it is more likely than not the position taken by management with respect to a transaction or class of transactions will be overturned by a taxing authority upon examination. Management believes there are no such positions as of June 30, 2015 and, accordingly, no liability has been accrued.

**Net Assets** - The Foundation classifies net assets, revenues, and gains and losses on investments based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

*Unrestricted net assets* - Net assets that are not restricted by the donor. These assets are used to support the operations of the Foundation and are at the discretion of the Foundation's Board of Trustees.

*Temporarily restricted net assets* - Net assets from contributions and other inflows of assets limited by donor-imposed restrictions as to periods of time or specified purposes. Temporarily restricted net assets are released from restrictions when the related time period lapses or the restricted purpose is met. Expenditures that relate to the fulfillment of the temporary restriction are shown as a reduction in temporarily restricted revenue as net assets released from restrictions.

*Permanently restricted net assets* - Net assets from contributions and other inflows of assets limited by donor-imposed restrictions that neither expire with the passage of time nor can be fulfilled or otherwise removed by actions of the Foundation. Permanently restricted net assets are invested in perpetuity subject to fluctuation of investments and periodic allocations made for spending specified by donor stipulations and applicable state law.

**GEORGIA STATE UNIVERSITY FOUNDATION, INC.**  
**AND SUBSIDIARIES**

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2015 AND 2014

**Note 2—Summary of significant accounting policies (continued)**

Unrealized and realized gains and losses, and dividends and interest from investing activities may be included in any of these net asset classifications depending on donor-imposed restrictions and the Foundation's interpretation of relevant state law.

**Use of Estimates** - The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

**Fair Values of Financial Instruments** - The carrying value of financial instruments such as cash and cash equivalents, other receivables, due to/from related organizations, accounts payable and accruals approximate fair value because of the terms and relative short maturity of the financial instruments. The Foundation believes the carrying values of its financial instruments are reasonable estimates of their values, unless otherwise noted.

In determining fair value, the Foundation uses various valuation approaches. The fair value hierarchy for inputs used in measuring fair value maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Foundation. Unobservable inputs reflect the Foundation's assumption about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The fair value hierarchy is classified in one of the following three levels based on the inputs:

Level 1: Financial instruments with unadjusted, quoted prices listed on active market exchanges.

Level 2: Financial instruments valued using inputs that include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3: Financial instruments that are not actively traded on a market exchange and require using significant unobservable inputs in determining fair value.

The availability of valuation techniques and observable inputs can vary from security to security and is affected by a wide variety of factors, including the type of security, whether the security is new and not yet established in the marketplace, and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Those estimated values do not necessarily represent the amounts that may be ultimately realized due to the occurrence of future circumstances that cannot be reasonably determined. Because of the inherent uncertainty of valuation, those estimated values may be materially higher or lower than the values that would have been used had a ready market for the securities existed. Accordingly, the degree of judgment exercised by the Foundation in determining fair value is greatest for securities categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety is determined by the lowest level input that is significant to the fair value measurement.

**GEORGIA STATE UNIVERSITY FOUNDATION, INC.**  
**AND SUBSIDIARIES**

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2015 AND 2014

**Note 2—Summary of significant accounting policies (continued)**

Fair value is a market-based measure considered from the perspective of a market participant rather than an entity-specific measure. Therefore, even when market assumptions are not readily available, the Foundation's own assumptions are set to reflect those that the market participants would use in pricing the asset or liability at the measurement date. The Foundation uses prices and inputs that are current as of the measurement date, including during periods of market dislocation. In periods of market dislocation, the observability of prices and inputs may be reduced for many securities. This condition could cause a security to be reclassified to a lower level within the fair value hierarchy.

**Revenue Recognition** - Revenue from exchange transactions, investment activities, rental and property management activities, management fees, royalties, other fees and charges, and other non-contribution related revenue are recognized as earned.

**Cash and Cash Equivalents** - The Foundation's management considers cash and cash equivalents to include demand deposits, money market accounts and other assets of high liquidity except those amounts designated and classified as investments. The Federal Deposit Insurance Corporation ("FDIC") covers \$250,000 for substantially all depository accounts. The Foundation from time to time may have amounts on deposit in excess of the insured limits.

**Concentrations of Credit Risk** - Financial instruments which potentially subject the Foundation to concentrations of credit risk consist principally of investments. Management recognizes this risk as a cost of doing business and manages risk through the investment policy objectives and asset allocation strategy as adopted by the Foundation.

**Investments** - All investments in debt and equity securities with a readily determinable market value are reported at fair value with gains and losses included in the consolidated statements of activities based on quotations obtained from national securities exchanges. Alternative investments, which are not readily marketable, are carried at estimated fair values as provided by external investment managers. The Foundation reviews and evaluates the values provided by the investment managers and agrees with the valuation methods and assumptions used in estimating the fair value of the alternative investments. The estimated fair values may differ significantly from the values that would have been used had ready markets for these securities existed.

Investment securities, in general, are exposed to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated in the values of investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the Foundation's consolidated financial statements.

The Foundation's Board of Trustees approved investment policy defines the asset allocation for the operating and endowment investment pools and also the spending allocation from the endowment investment pool. With the exception of certain restricted contributions that are separately invested, all restricted endowment contributions are invested on a pooled accounting basis.

Based on the interpretation of donor-imposed restrictions and applicable state law, the endowment investment pool total investment return including appreciation, depreciation, income, expenses and fees is allocated to each endowment based on the ratio of that endowment's investment balance to the total endowment investment pool. The approved endowment spending allocation is defined in greater detail in Note 5.

The Foundation has ownership of certain cash equivalents that are not in the possession of the Foundation but are held, along with other investment securities, by outside investment managers. Although these cash equivalents are readily available, it is the intent of the Foundation to hold these cash equivalents for investment purposes and therefore has classified them as investments.

**GEORGIA STATE UNIVERSITY FOUNDATION, INC.  
AND SUBSIDIARIES**

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2015 AND 2014

**Note 2—Summary of significant accounting policies (continued)**

**Investment in direct financing lease** - The Foundation leases real estate to the Board of Regents of University System of Georgia. The present value of the minimum lease payments is recorded as an asset and is amortized as payments are received. The difference between gross minimum lease payments and the present value of the gross minimum lease payments is netted as unearned income and is amortized as payments are received. In accordance with its stated purpose as a not-for-profit organization, the Foundation structures its leases agreement to provide rental proceeds to meet related debt service, interest expenses, and administrative and operating expenses provided all renewal terms are exercised. The terms of these lease agreements are considered more favorable than commercial terms on similar facilities. These leases are responsible for the payment of property taxes, routine maintenance, insurance, and other costs incidental to the use of the facilities. These lease agreements generally provide for an initial rental period with renewable terms that extend over the term of the debt financing the leased property. The lease agreements are cancelable by the lessees at specified times during the lives of the leases. Leases with agencies of the State of Georgia are for no longer than one year, with renewable options.

**Administrative Fees** - Administrative fees are utilized to cover operating costs of the Foundation, assist with development activities and provide additional funds to the University. The fees are calculated as to include 1% of the fair value of endowments annually plus the net income earned from the non-endowed investment portfolio.

**Contributions** - Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

From time to time the Foundation may make a contribution to the University. During the fiscal year 2015, the Foundation contributed \$6,327,914 of completed renovations projects for the Student Recreation Center, the University Commons dormitory, and the Panther Place office and classroom facilities. During the fiscal year 2014, the Foundation contributed \$3,857,100 of completed renovations projects for the University Commons dormitory. These contributions are included in the unrestricted operations line item of program services expense in the accompanying Consolidated Statement of Activities.

**Pledges Receivable** - Unconditional promises to give (pledges receivable) are recognized as revenue and assets in the period the promise is received. Pledges receivable are recorded at their net realizable value. Pledges expected to be collected in future years are discounted based on the present value of the estimated future cash flows. The discounts on those amounts are computed using estimated risk-free interest rates. An allowance for uncollectable pledges is estimated based on the Foundation's collection history and is netted against the gross pledges receivable.

**Contributed Goods and Services** - Contributions of securities, land, buildings and other nonmonetary assets which can be objectively measured are recorded at their fair value at the date of contribution. Certain nonmonetary assets such as art objects, equipment and books that are donor designated for the direct use by the University or one of its departments are not included in the Foundation consolidated financial statements.

**Functional allocation of expenses** – The cost of providing the various programs and other activities have been summarized on a functional basis on the consolidated statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited as required by FASB's Not-for-Profit presentation and disclosure guidance.

Contributed services which represents salaries and benefits paid by the University on behalf of the Foundation, are included in the contribution revenue and in management and general expenses in the consolidated statement of activities. Contributed services totaled \$1,950,333 for the year ended June 30, 2015.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2015 AND 2014

**Note 2—Summary of significant accounting policies (continued)**

**Split-Interest Agreements** - The Foundation is trustee for three types of split-interest agreements, irrevocable charitable remainder trusts, charitable gift annuities, and an irrevocable trust, whereby donors contribute assets to the Foundation in exchange for the right of a named beneficiary to receive a fixed dollar amount or a specific percentage of the fair value of the trust assets during the beneficiary's lifetime.

The contributed assets are recorded at fair value when received and a liability is recognized at the present value of future cash flows expected to be paid to the beneficiary. The amount in which the fair value of assets at the date received exceeds the payment liability is recognized as a contribution in accordance with the intent expressed in the agreement.

The assets in the split-interest agreements are invested in common trust funds classified as Level 2 investments stated at fair value and included in investments in the consolidated statements of financial position. The liability in the split-interest agreements is reviewed and revalued annually based on actuarially computed present values and reported as obligation under split-interest agreements in the consolidated statement of financial position, with the resulting actuarial gain (loss) recorded as a change in value of split-interest agreements in the consolidated statements of activities.

The assets of each charitable remainder trust and irrevocable trust may be invaded in cases where investment earnings are not sufficient to make the required periodic payments. If the assets of the charitable remainder trust are invaded to the extent that it is depleted, the Foundation has no further financial obligation to the donors, beneficiaries or other remaindermen, if any. When the trust matures, any remaining assets of the trust revert to the Foundation as specified in each agreement.

The charitable gift annuities consist of assets donated to the Foundation through an agreement under which the Foundation is obligated to pay the beneficiary a fixed amount for the remainder of their lives even if the assets of the charitable gift annuity have been depleted.

**Life Insurance** - Life insurance consists of life insurance policies purchased by the donor where the Foundation is named as owner and beneficiary of the policy. The assets contributed under these life insurance policies are carried at fair value approximated by the cash surrender value, net of any policy loans.

The life insurance policy cash surrender value is updated annually and changes in value are recorded as a change in cash surrender value of life insurance in the consolidated statements of activities.

**Property and Equipment** - Property and equipment are stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, ranging from 3 to 45 years. Equipment, betterments or renewals in excess of \$10,000 are capitalized. Normal repairs and maintenance costs are expensed as incurred.

**Impairment of Long-lived Assets** - The Foundation reviews the carrying value of its long-lived assets for possible impairment whenever events or changes in circumstances indicate that the carrying amount of assets to be held and used may not be recoverable. Management does not believe there are any indications of impairment of any long-lived property and equipment at June 30, 2015.

**Reclassification of Donor Intent** - At times the Foundation receives requests by donors or their designees to change the use for which the donor's original gift was intended. These donor requests are reviewed by the Foundation for approval, and if approved, may result in the reclassification of net assets between unrestricted, temporarily restricted, or permanently restricted net assets.

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**Note 2—Summary of significant accounting policies (continued)**

**New Accounting Pronouncements** – In April 2013, the Financial Accounting Standards Board (the “FASB”) issued Accounting Standards Update (ASU) 2013-06, *Not for Profit Entities: Services Received from Personnel of an Affiliate*. This ASU requires a Not-for-Profit entity to recognize all services received from personnel of an affiliate that directly benefit the recipient not-for-profit entity. The services should be measured at the cost recognized by the affiliate for the personnel providing those services, unless measuring a service received at cost will significantly overstate or understate the value. In this case, the entity may elect to recognize that service received at either (1) the cost recognized by the affiliate for the personnel providing that service or (2) the fair value of that service. On July 1, 2014 the Foundation adopted ASU 2013-06; the adoption was not material to the consolidated financial statements.

**Note 3—Pledges receivable**

Pledges receivable at June 30, 2015 and 2014 consists of the following:

	<u>2015</u>	<u>2014</u>
Unconditional promises expected to be collected in:		
Less than one year	\$ 5,043,263	\$ 2,798,598
Two to five years	5,476,281	9,553,216
More than five years	30,000	1,189,333
Total unconditional promises to give	10,549,544	13,541,147
Less discounts to net present value discount (rate 1.58% in 2015, 1.64% in 2014)	(288,532)	(632,622)
Less allowance for uncollectable promises to give	(135,226)	(91,162)
Net pledged receivable	<u>\$ 10,125,786</u>	<u>\$ 12,817,363</u>

The Foundation’s pledges receivables recorded at fair value have been categorized based upon a fair value hierarchy (See Note 2). All valuations are classified as Level 3 within the fair value hierarchy based on observable and unobservable inputs. The Foundation took into account historical and projected cash flow, collectability and default rates.

The following summarizes the activities in the Level 3 pledges receivable measured at fair value for the years ended June 30, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Beginning balance	\$ 12,817,363	\$ 9,658,891
New pledges	4,060,357	9,204,875
Pledge payments	(7,051,962)	(5,905,769)
Net present value adjustment	344,092	(167,233)
Net allowance adjustment	(44,064)	26,599
Total Level 3 pledges receivable	<u>\$ 10,125,786</u>	<u>\$ 12,817,363</u>

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2015 AND 2014

**Note 4—Investments**

Investments are comprised of the following balances as of June 30, 2015 and 2014:

	<b>Fair Value</b>				
	<b>Endowment</b>	<b>Operating</b>	<b>Other</b>	<b>Total</b>	
<b>June 30, 2015</b>	<b>Pool</b>	<b>Pool</b>	<b>Investments</b>	<b>Fair Value</b>	<b>Cost</b>
Money market funds	\$ 469,878	\$ 31,090,103	\$ 12,814,544	\$ 44,374,525	\$ 44,374,525
U.S. equity funds	36,107,626	-	1,316,608	37,424,234	29,110,363
Non U.S. equity funds	37,082,979	-	-	37,082,979	32,426,766
Fixed income securities and funds	26,137,089	30,547,975	531,815	57,216,879	55,277,877
Hedge funds	12,339,145	-	-	12,339,145	10,854,524
Venture capital - private equity funds	8,152,760	-	-	8,152,760	10,118,015
Real estate investment trust funds	6,036,441	-	-	6,036,441	5,123,794
Real estate	-	-	1,600,000	1,600,000	2,300,000
Commodity funds	3,832,273	-	-	3,832,273	4,621,688
Total investments	<u>\$ 130,158,191</u>	<u>\$ 61,638,078</u>	<u>\$ 16,262,967</u>	<u>\$ 208,059,236</u>	<u>\$ 194,207,552</u>

	<b>Fair Value</b>				
	<b>Endowment</b>	<b>Operating</b>	<b>Other</b>	<b>Total</b>	
<b>June 30, 2014</b>	<b>Pool</b>	<b>Pool</b>	<b>Investments</b>	<b>Fair Value</b>	<b>Cost</b>
Money market funds	\$ 458,243	\$ 15,966,925	\$ 11,613,454	\$ 28,038,622	28,038,622
U.S. equity funds	35,387,419	-	689,291	36,076,710	30,571,871
Non U.S. equity funds	36,611,748	-	-	36,611,748	30,571,094
Fixed income securities and funds	24,668,876	15,136,042	206,172	40,011,090	36,456,175
Hedge funds	11,957,191	-	-	11,957,191	10,536,296
Venture capital - private equity funds	7,926,400	-	-	7,926,400	9,719,192
Real estate investment trust funds	6,524,656	-	-	6,524,656	5,433,015
Real estate	-	28,900,000	2,300,000	31,200,000	35,872,984
Commodity funds	3,736,310	-	-	3,736,310	3,619,454
Total investments	<u>\$ 127,270,843</u>	<u>\$ 60,002,967</u>	<u>\$ 14,808,917</u>	<u>\$ 202,082,727</u>	<u>\$ 190,818,703</u>

A summary of the net investment return which includes interest and dividends, realized and unrealized gains and losses as of June 30, 2015 and 2014 are as follows:

	<b>Endowment</b>	<b>Operating</b>	<b>Other</b>	
<b>June 30, 2015</b>	<b>Pool</b>	<b>Pool</b>	<b>Investments</b>	<b>Total</b>
Dividends and interest income	\$ 1,668,505	\$ 596,727	\$ 157,698	\$ 2,422,930
Net realized gains	2,847,381	161,554	57,919	3,066,854
Net unrealized gains (losses)	153,019	(329,509)	(695,322)	(871,812)
Investment management fees	(626,167)	(168,500)	-	(794,667)
Total net investment return (loss)	<u>4,042,738</u>	<u>260,272</u>	<u>(479,705)</u>	<u>3,823,305</u>

	<b>Endowment</b>	<b>Operating</b>	<b>Other</b>	
<b>June 30, 2014</b>	<b>Pool</b>	<b>Pool</b>	<b>Investments</b>	<b>Total</b>
Dividends and interest income	\$ 1,336,272	\$ 169,539	\$ 180,398	\$ 1,686,209
Net realized gains	1,835,340	446,251	12,334	2,293,925
Net unrealized gains (losses)	12,731,191	(4,315,728)	116,412	8,531,875
Investment management fees	(582,642)	(98,213)	-	(680,855)
Total net investment return (loss)	<u>15,320,161</u>	<u>(3,798,151)</u>	<u>309,144</u>	<u>11,831,154</u>



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**Note 4—Investments (continued)**

The following tables summarize the fair value measurements of certain investments that calculate net asset value per share (or its equivalent) as of June 30, 2015 and 2014:

<u>June 30, 2015</u>	<u>Fair Value</u>	<u>Unfunded Commitments</u>	<u>Redemption Frequency (If Currently Eligible)</u>	<u>Redemption Notice Period</u>
Hedge funds (a)	\$ 12,339,145	\$ -	Quarterly, Annually	60 Days
Venture capital - private equity (b)	8,152,759	1,767,361	None	-
Real estate investment trust funds (c)	22,321	221,910	None	-
Total	<u>\$ 20,514,225</u>	<u>\$ 1,989,271</u>		

<u>June 30, 2014</u>	<u>Fair Value</u>	<u>Unfunded Commitments</u>	<u>Redemption Frequency (If Currently Eligible)</u>	<u>Redemption Notice Period</u>
Hedge funds (a)	\$ 11,957,191	\$ -	quarterly, annually	60 days
Venture capital - private equity (b)	7,926,400	3,016,391	None	
Real estate investment trust funds (c)	23,830	215,770	None	
Total	<u>\$ 19,907,421</u>	<u>\$ 3,232,161</u>		

(a) This category employs a fund of hedge funds portfolio construction. This category invests in multiple strategy hedge funds to add diversification and reduce volatility of the portfolio. The fund of fund managers allocate across a broad range of hedge fund categories including long/short, event driven and arbitrage strategies that provide low correlation to other asset classes in the portfolio. The fair values of the investments in this category have been estimated using the net asset value per share of the investments.

(b) This category includes several private equity funds that employ a fund of funds approach that invests both domestically and internationally in venture capital, buyouts, mezzanine, secondary markets and other areas within private equity. These investments are less liquid and, generally, cannot be redeemed with the funds through normal redemption procedures. Instead, the nature of the investments in this category is that the distributions are received through the liquidation of the underlying assets of the fund. As of June 30, 2015, it is probable that all of the investments in this category will be sold at an amount different from the net asset value of the Foundation's ownership interest in partner' capital. Therefore, the fair values of the investments in this category have been estimated using recent observable transaction information for similar investments.

(c) This category includes real estate funds that invest primarily in U.S. commercial real estate. The fair values of the investment in this category have been estimated using the net asset value of the Foundation's ownership interest in partners' capital. These investments are less liquid and, generally, cannot be redeemed with the funds through normal redemption procedures. Distributions from this fund will be received as the underlying investments of the fund are liquidated.

Pursuant to the terms of rental agreements with the Board of Regents on behalf of the University and the related capital lease arrangements, the Foundation is required to maintain amounts to fund repairs and replacements for the facilities under lease. The value of the repair and replacement funds as of June 30, 2015 and 2014 was \$558,347 and \$6,130,620, respectively for the Alpharetta Campus Facilities Lease and \$4,747,923 and \$5,474,560, respectively for the Student Recreation Center Facilities. These funds are invested in cash equivalent money market funds.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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**Note 4—Investments (continued)**

The Foundation's investment assets recorded at fair value have been categorized based upon a fair value hierarchy (See Note 2). The following tables summarize the valuation of the Foundation's financial investment assets measured at fair value as of June 30, 2015 and 2014:

**Fair Value Measurements at June 30, 2015:**

	Level 1	Level 2	Level 3	Total
Investments:				
Money market funds		\$ 44,374,525		\$ 44,374,525
U.S. equity funds	502,367	36,921,866		37,424,233
Non U.S. equity funds		37,082,979		37,082,979
Fixed income securities and funds		57,216,880		57,216,880
Hedge funds			12,339,145	12,339,145
Venture capital-private equity funds			8,152,759	8,152,759
Real estate investment trust funds		6,014,121	22,321	6,036,442
Real estate			1,600,000	1,600,000
Commodity funds		3,832,273		3,832,273
Total	\$ 502,367	\$ 185,442,644	\$ 22,114,225	\$ 208,059,236

**Fair Value Measurements at June 30, 2014:**

	Level 1	Level 2	Level 3	Total
Investments:				
Money market funds	-	\$ 28,038,622	-	\$ 28,038,622
U.S. equity funds	454,765	35,621,945	-	36,076,710
Non U.S. equity funds	-	36,611,748	-	36,611,748
Fixed income securities and funds	-	40,011,090	-	40,011,090
Hedge funds	-	-	11,957,191	11,957,191
Venture capital-private equity funds	-	-	7,926,400	7,926,400
Real estate investment trust funds	-	6,500,826	23,830	6,524,656
Real estate	-	-	31,200,000	31,200,000
Commodity Funds	-	3,736,310	-	3,736,310
Total	\$ 454,765	\$ 150,520,541	\$ 51,107,421	\$ 202,082,727

The following summarizes the activities in the Level 3 category of investments for the year ended June 30, 2015:

Description	Beginning Balance	Realized or Unrealized Gains/(Losses)	Purchases	Donated Assets	Sales	Ending Balance
Hedge funds	\$ 11,957,191	\$ 63,726	\$ 318,228	\$ -		\$ 12,339,145
Venture Capital-private equity funds	7,926,329	(251,258)	1,420,189	-	(942,501)	8,152,759
Real estate investment trust funds	23,830	(2,215)	706	-	-	22,321
Real estate	31,200,000	(700,000)		-	(28,900,000)	1,600,000
	\$ 51,107,350	\$ (889,747)	\$ 1,739,123	\$ -	\$ (29,842,501)	\$ 22,114,225

**GEORGIA STATE UNIVERSITY FOUNDATION, INC.  
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YEARS ENDED JUNE 30, 2015 AND 2014

**Note 4—Investments (continued)**

The following summarizes the activities in the Level 3 category of investments for the year ended June 30, 2014:

Description	Beginning Balance	Realized or Unrealized Gains/(Losses)	Purchases	Donated Assets	Sales	Ending Balance
Hedge funds	\$ 11,340,689	\$ 311,216	\$ 305,286	\$ -	\$ -	\$ 11,957,191
Venture Capital-private equity funds	6,911,740	174,137	1,562,813	-	(722,290)	7,926,400
Real estate investment trust funds	25,386	(1,556)	-	-	-	23,830
Real estate	33,572,984	(4,708,812)	35,828	2,300,000	-	31,200,000
	<u>\$ 51,850,799</u>	<u>\$ (4,225,015)</u>	<u>\$ 1,903,927</u>	<u>\$ 2,300,000</u>	<u>\$ (722,290)</u>	<u>\$ 51,107,421</u>

**Split-Interest Agreements** - The Foundation is the trustee and remainder beneficiary of certain split-interest agreements. The assets of these split-interest agreements that are invested in equities and bonds and reported as Level 2 investments and are recorded at fair value. The value of the Level 2 split interest agreements as of June 30, 2015 and 2014 were \$396,189 and \$440,699, respectively. In June 2014 real estate was donated to the Foundation pursuant to the donors' wishes, the real estate will be sold to fund a split-interest agreement with the Foundation as a remainder beneficiary. Until the real estate is sold, the donated real estate is included in the Level 3 category of Investments and recorded at fair value. The value of the real estate Level 3 split interest agreement as of June 30, 2015 was \$1,600,000.

**Business Student Trust Fund** - During 1972, a trust fund was established to allow business students regularly enrolled at the University to gain practical experience in the fields of investment analysis and management, fund management and related areas. An initial contribution of \$5,000 and supplemental contributions of \$15,000 were made from unrestricted resources of the Foundation for this purpose. No further contributions to this trust are required. If this trust was terminated, any funds remaining after payment of all debts would be returned to the Foundation to be used for educational purposes. The value of the trust fund as of June 30, 2015 and 2014 was \$502,367 and \$454,765, respectively.

**Note 5—Endowments**

The Foundation's endowment consists of approximately 525 individual funds established for a variety of purposes including both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

**Interpretation of Relevant Law** - The Board of Trustees of the Foundation has interpreted the Georgia Uniform Prudent Management of Institutional Funds Act ("UPMIFA") of 2008 as requiring the assets of an endowment fund be donor restricted until allocated for spending, unless otherwise specifically stated in the gift instrument.

The Board believes this interpretation is consistent with the long established Board approved investment and spending policy which is specifically referenced in the Foundation's endowed gift instrument. In accordance with the investment policy and UPMIFA, with the exception of certain restricted assets that are separately invested, all restricted endowment assets are invested in the endowment pool on a pooled basis until allocated for spending.

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**Note 5—Endowments (continued)**

As a result of this interpretation, the Foundation classifies permanently restricted net assets as assets that, under the terms of the gift instrument, are permanent endowments not wholly expendable by the Foundation on a current basis until a portion is allocated for spending. Permanently restricted assets are invested in perpetuity in the endowment investment pool subject to periodic spending allocations where a portion of the donor-restricted endowment fund in permanently restricted net assets is allocated and classified as temporarily restricted net assets available for spending.

The endowment investment pool also includes donor-restricted funds classified as temporarily restricted net assets, not specifically designated as permanently restricted endowment funds but they are restricted and designated for a particular college or unit of the University. From time to time the Foundation will approve requests from a college or unit to invest a portion of these funds in the endowment investment pool. These funds are designated as quasi endowments or funds functioning as endowments. The Foundation classifies these funds and the related investment return and spending allocation as temporarily restricted net assets. There are no unrestricted net assets invested in the endowment investment pool.

Based on the interpretation of the investment policy and UPMIFA, the total return of the endowment investment pool including appreciation/inflation, depreciation/deflation, income, expenses and fees shall be allocated to each endowment based on the ratio of that endowment's investment balance to the total endowment pool and included as part of the endowment net asset classification.

**Endowment Spending Policy** - In accordance with UPMIFA the Foundation considers the following factors in making a determination to appropriate and allocate assets for spending or accumulate assets of an endowment fund:

1. The duration and preservation of the fund
2. The purposes of the Foundation and the endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the Foundation
7. The investment policies of the Foundation

According to the spending policy, the Foundation is not obliged to allocate for spending a stated percentage of its endowment assets in any given year. However, in order to achieve both reasonable stability in budgeting and a reasonable balance between near-term and distant programmatic priorities, the Board has adopted the following spending policy:

The allocation for spending in any given fiscal year shall equal:

- 70% of spending for the prior year, adjusted for cumulative changes in inflation (as measured by CPI), plus
- 30% of Foundation's long-term spending rate (currently 4.5%) applied to the endowment's market value at the beginning of the year.

This amount is divided by the endowment market value at the beginning of the year to calculate the spending allocation rate, which was 4.20% for the year ended June 30, 2014. The spending allocation rate for the year ended June 30, 2015 of 4.14% was applied to each individual endowment based on its average market value during the year. The total endowment spending allocation distributed for the years ended June 30, 2015 and 2014 was \$5,174,904 and \$4,906,074, respectively. To the extent that the endowment investment pool's total return is greater or less than the allocations made for spending, the fair value of each endowment increases or decreases accordingly.

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**Note 5—Endowments (continued)**

**Return Objectives and Risk Parameters** - The Foundation's primary long-term objective of the endowment pool is to earn an average annual total return net of fees and expenses (including advisor and Foundation fees), through appreciation and income, equal to or greater than the spending allocation rate, plus the rate of inflation as measured by the Consumer Price Index for all Urban Consumers (CPI-U), over long time periods (rolling ten or fifteen-year periods).

The Foundation understands the long-term nature of the endowment pool and believes investing in assets with higher return expectations outweighs the short-term volatility risks. In order to achieve the objectives, historically funds have had to exceed the objective substantially during some periods in order to compensate for inevitable shortfalls during other periods. Hence, the evaluation of progress toward the objectives should be made with a long-term perspective. The Foundation also recognizes the objectives to grow the endowment, produce a predictable spending allocation, and to cover fees, involves tradeoffs that must be balanced in establishing the investment and spending policies.

The Foundation stands prepared to incur risks consistent with its pursuit of the return objective set forth above, subject to two overarching limits. Its endowment pool should be deployed in a manner that reduces to tolerable levels (defined as 25% or below) the probabilities that it will suffer (1) peak-to-trough declines in endowment purchasing power exceeding 20% or (2) a shortfall exceeding 3% annualized total return relative to those of an approved peer group measured over rolling five-year periods.

**Endowment Net Asset Composition by Type of Fund as of June 30, 2015:**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ -	\$ -	\$ 108,388,123	\$ 108,388,123
Quasi-endowment funds	-	28,717,693	-	28,717,693
Total endowment net assets	<u>\$ -</u>	<u>\$ 28,717,693</u>	<u>\$ 108,388,123</u>	<u>\$ 137,105,816</u>

**Endowment Net Assets Composition by Type of Fund as of June 30, 2014:**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ -	\$ -	\$ 106,407,329	\$ 106,407,329
Quasi-endowment funds	-	29,315,996	-	29,315,996
Total endowment net assets	<u>\$ -</u>	<u>\$ 29,315,996</u>	<u>\$ 106,407,329</u>	<u>\$ 135,723,325</u>

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**Note 5—Endowments (continued)**

**Endowment Related Activities by Type of Fund as of June 30, 2015**

	Donor restricted Endowment Funds	Quasi- Endowment Funds	Total
Endowment net assets, July 1, 2014	\$ 106,407,329	\$ 29,315,996	\$ 135,723,325
Contributions	3,762,893	195,769	3,958,662
Net realized and unrealized gains	2,117,494	631,039	2,748,533
Allocation of endowment assets for expenditure	(3,986,376)	(1,188,528)	(5,174,904)
Transfers to comply with donor intent	86,783	(236,583)	(149,800)
Endowment net assets, June 30, 2015	<u>\$ 108,388,123</u>	<u>\$ 28,717,693</u>	<u>\$ 137,105,816</u>

**Endowment Related Activities by Type of Fund as of June 30, 2014**

	Donor Restricted Endowment Funds	Quasi- Endowment Funds	Total
Endowment net assets, July 1, 2013	\$ 92,001,157	\$ 26,536,807	\$ 118,537,964
Net realized and unrealized gains	10,835,139	3,261,317	14,096,456
Contributions	7,502,392	532,033	8,034,425
Allocation of endowment assets for expenditure	(3,761,385)	(1,144,689)	(4,906,074)
Transfers to comply with donor intent	(169,974)	130,528	(39,446)
Endowment net assets, June 30, 2014	<u>\$ 106,407,329</u>	<u>\$ 29,315,996</u>	<u>\$ 135,723,325</u>

**Description of Amounts Classified as Permanently Restricted Net Assets and  
Temporarily Restricted Net Assets (Endowment Only)**

	2015	2014
<b>Permanently Restricted Net Assets</b>		
The portion of perpetual endowment funds that is required to be retained permanently either by explicit donor stipulation or by UPMIFA	<u>\$ 108,388,123</u>	<u>\$ 106,407,329</u>
Total endowment funds classified as permanently restricted net assets	<u>\$ 108,388,123</u>	<u>\$ 106,407,329</u>
<b>Temporarily Restricted Net Assets</b>		
Quasi-endowment funds	<u>\$ 28,717,693</u>	<u>\$ 29,315,996</u>
Total endowment funds classified as temporarily restricted net assets	<u>\$ 28,717,693</u>	<u>\$ 29,315,996</u>

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**Note 6—Net investment in direct financing leases**

The components of the net investment in direct financing leases at June 30, 2015 and 2014 are as follows:

	<u>2015</u>	<u>2014</u>
Future minimum lease receipts - Alpharetta Center	\$ 6,734,737	\$ 8,032,211
Future minimum lease receipts - Student Recreation Center	20,746,282	24,074,135
Future minimum lease receipts - Piedmont Ellis	-	230,520,389
Future minimum lease receipts - Panther Place	150,004,022	155,648,873
Gross investment in direct financing leases	<u>177,485,041</u>	<u>418,275,608</u>
Less unearned interest income	<u>(92,065,666)</u>	<u>(182,964,089)</u>
Net investment in direct financing leases	<u><u>\$ 85,419,375</u></u>	<u><u>\$ 235,311,519</u></u>

As part of the Public-Private Partnership (P3 Program), Piedmont/Ellis, LLC and the Board of Regents entered into an agreement to sell the Piedmont/Ellis facility to Corvias Campus Living – USG, LLC. On May 14, 2015, the direct financing lease agreement between the Foundation and the Board of Regents was terminated and the tax exempt bonds defeased (see Notes 13 and 14).

The unamortized deferred revenue balance of \$20,001,563 arising from the Panther Place, LLC direct financing lease is shown on the consolidated statements of financial position. The deferred revenue recognized for the years ending June 30, 2015 and June 30, 2014 was \$2,471,325 and \$767,232 respectively.

Future minimum net amounts receivable under direct financing leases at June 30, 2015 are as follows:

<u>Year Ending June 30,</u>	
2016	\$ 10,436,507
2017	10,581,737
2018	10,729,433
2019	10,879,641
2020	11,032,405
2021 - 2025	35,664,583
2026 - 2030	34,697,521
2031 - 2035	37,566,934
2036 - 2037	<u>15,896,280</u>
Gross investment in direct financing lease	177,485,041
Less unearned interest income	<u>(92,065,666)</u>
Net investment in direct financing leases	<u><u>\$ 85,419,375</u></u>

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**Note 7—Restricted assets**

Pursuant to the terms of various bonds payable and capital lease arrangements for the construction of long-lived assets and debt services requirements, the Foundation is required to maintain amounts on deposit with a trustee. Renovation and repair projects for the facilities are in progress at June 30, 2015 and June 30, 2014, funded from the amounts on deposit with the trustee pursuant to the requirements contained in the related bond documents and in accordance with Foundation policies. In addition, leasehold improvement projects are in progress at June 30, 2015, funded by tenant improvement allowances pursuant to the operating lease requirements and in accordance with Foundation policies for the Tower Place 200 facilities subleased to the University. When the projects are completed, each project will be gifted to the University for the use and benefit of the University at each facility respectively. As of June 30, 2015 and 2014 restricted assets consist of the following:

	<b>2015</b>	<b>2014</b>
Alpharetta Center	\$ 375,037	\$ 366,635
Student Recreation Center	7,706,359	6,376,680
Piedmont Ellis	-	9,760,574
Panther Place	9,677,597	10,703,012
Total amounts on deposit with trustee	<u>17,758,993</u>	<u>27,206,901</u>
Student Recreation Center	410,216	476,753
Piedmont Ellis	-	438,313
Panther Place	728,570	152,885
Tower Place 200	360,175	-
Total projects in progress	<u>1,498,961</u>	<u>1,067,951</u>
Total restricted assets	<u><u>\$ 19,257,954</u></u>	<u><u>\$ 28,274,852</u></u>

**Note 8—Capitalized bond issuance cost**

Capitalized bond issuance cost includes costs incurred to secure and rate bonds and are amortized over the term of the bonds using the effective interest method. Capitalized bond issuance cost as of June 30, 2015 and 2014 consisted of the following:

	<b>2015</b>	<b>2014</b>
Alpharetta Campus - bond issuance cost	\$ 31,155	\$ 81,276
Student Recreation Center - bond issuance cost	67,847	182,417
Piedmont Ellis - bond issuance costs	-	1,092,806
Panther Place - bond issuance costs	1,649,224	1,998,904
Total deferred costs	<u><u>\$ 1,748,226</u></u>	<u><u>\$ 3,355,403</u></u>



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**Note 9—Cash surrender value of life insurance**

The Foundation is the owner and beneficiary of numerous life insurance policies. As of June 30, 2015, the total face value of the policies was \$4,102,588. Premiums on some of the policies are paid by the Foundation with the corresponding amounts received back from the donors as contributions. While the cash surrender value of the policies has been recorded in the Foundation's consolidated statements of financial position, the face value of the policies will be recognized upon receipt of the insurance proceeds. The annual change in the cash surrender value of the life insurance policies are recorded in the consolidated statements of activities. The cash surrender value of the policies as of June 30, 2015 and 2014, was \$1,353,596 and \$1,330,793, respectively.

**Note 10—Property and equipment**

Property and equipment as of June 30, 2015 and 2014 consisted of the following:

	<b>2015</b>	<b>2014</b>
Land	\$ 811,379	\$ 4,135,982
Building	5,796,209	5,796,209
Tenant improvements	2,953,562	1,605,675
Property and equipment - at cost	9,561,150	11,537,866
Less accumulated depreciation	(1,306,399)	(911,565)
Property and equipment - net	<u>\$ 8,254,751</u>	<u>\$ 10,626,301</u>

During the year ended June 30, 2014, the Foundation gifted fully depreciated building improvements to the University for use at the Rialto and the Student Recreation Center, thereby reducing building improvements and accumulated depreciation by \$6,480,008 and \$357,730 respectively.

Depreciation expense for the years ended June 30, 2015 and 2014 was \$394,833 and \$589,375, respectively.

**Note 11—Assets held for affiliates**

**Georgia State University Research Foundation, Inc.**

During 1996, the Foundation entered into an agreement with the Georgia State University Research Foundation, Inc. (the "Research Foundation") to provide investment management services for the Research Foundation. The Foundation is to manage the Research Foundation's investments in a manner consistent with the Foundation's investment policies and procedures for which the Research Foundation pays the Foundation a fee. During the fiscal year 2015, the Research Foundation terminated the investment management services agreement with the Foundation. Pursuant to the termination, the liquidation of investments is in progress in order to return the funds to the Research Foundation. The Research Foundation's investment balances under management as of June 30, 2015 and 2014 were \$454,004 and \$4,936,390, respectively.

**Georgia State University Alumni Association**

During 1997, the Foundation entered into an agreement with the Georgia State University Alumni Association (the "Alumni Association") to manage investments of the Alumni Association, consistent with investment policies of the Alumni Association. The Alumni Association's investment balances under management as of June 30, 2015 and 2014 were \$1,280,652 and \$946,238, respectively.

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**Note 11—Assets held for affiliates (continued)**

**Panther Real Estate Lease (Panther Real Estate as Lessor)**

Effective June 27, 2013, Panther Real Estate, LLC purchased an office building, located at 55 Park Place, Atlanta Georgia, and assumed various third party tenant leases. The building was purchased on behalf of the University for future use as classroom and academic office space. On July 31, 2014, Panther Real Estate, LLC sold the office building to the University and assumed a master lease from the University related only to the space subleased by the various third party tenants. Under the master lease, the Foundation manages the third party tenants on behalf of the University until their subleases expire. There are no rents due to the University under the master lease and the Foundation does not earn any rent or fee associated with the management of the third party tenant subleases. Pursuant to the master lease, the Foundation remits net rent, third party tenant rent collected less lease management and operations expenses, to the University. Panther Real Estate's asset balance under management as of June 30, 2015 was \$282,651.

The total fair value of assets held for affiliates is reported as an asset and a liability in the consolidated statements of financial position. The balances as of June 30, 2015 and 2014 were \$2,017,307 and \$5,882,628, respectively.

**Note 12—Obligations under leases**

**Alpharetta Campus Facilities Lease**

On September 23, 1998, \$10,600,000 of revenue bonds were issued by the Development Authority of Alpharetta, Georgia, ("Development Authority") for the purpose of financing the costs of acquiring, constructing and installing educational facilities which are located in the City of Alpharetta and are leased by the Foundation. On May 12, 2009, the Series 1998 Bonds were refunded by a new lower fixed-rate bond issuance. The tax-exempt revenue bonds of \$5,890,000 plus premium of \$654,706 were issued by the Development Authority of Alpharetta, Georgia. Principal and interest payments schedule will remain in force as under the 1998 issuance. Interest payments will continue to be made semi-annually starting November 1, 2009 at a rate specified in the revenue bonds ranging from 3.0% to 5.0%.

The lease obligates the Foundation, on a limited recourse basis, to make lease payments sufficient to pay 83.5% of principal and interest on the bonds with the balance to be paid by the Development Authority. The Foundation in turn subleased the facilities to the Board of Regents for the use of the University. The liability of the Foundation is limited to the interest of the Foundation in the project and the rents, profits, issues, products and proceeds thereof. The City of Alpharetta is obligated to make 100% of the principal and interest payments on the bonds to the extent rental payments derived from the project are insufficient for such purposes. The Foundation has entered into a lease with the University on this property. As the lease is classified as a capital lease by the University, the Foundation has recorded the asset as a net investment in direct financing lease on the consolidated statements of financial position.

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**Note 12—Obligations under leases (continued)**

The future minimum lease payments required under the Alpharetta Campus facilities lease as of June 30, 2015, are as follows:

<u>Year Ending June 30,</u>	
2016	\$ 630,063
2017	628,894
2018	625,138
2019	628,198
Total minimum lease payments	2,512,293
Less amount representing interest	(216,042)
Present value of minimum lease payments	<u>\$ 2,296,251</u>

Interest expense related to the capital lease obligation for the Alpharetta Campus for the years ended June 30, 2015 and 2014 totaled \$116,844 and \$135,548, respectively.

**Rialto Ground Lease**

On December 1, 2009, TUFF Rialto, LLC transferred its interest in the Rialto Theater ground lease with Rialto Center, LLC to the Foundation. The Foundation sub-leases the Rialto Theater ground lease to the University.

Future minimum lease payments under the ground lease as of June 30, 2015, are as follows:

<u>Year Ending June 30,</u>	
2016	\$ 79,304
2017	79,304
2018	79,304
2019	79,304
2020	79,304
2021 - 2025	396,520
2026 - 2030	396,520
2031 - 2035	396,520
2036 - 2040	396,520
2041 - 2045	396,520
2046	39,652
Total	<u>\$ 2,418,772</u>

**Operating Leases (Foundation as Lessor)**

**Lofts Lease**

A rental agreement was entered into in January 2005 between the Foundation, the landlord, and the Board of Regents for and on the behalf of the University, tenant, for student housing known as the University Lofts. The lease is renewable annually through fiscal year 2033 and ends in September 2032.

**Panther Place Lease (Panther Place as Lessor)**

**Georgia State University Research Foundation, Inc.**

Effective June 1, 2012, Panther Place, LLC (current Landlord) replaced SunTrust Bank (former Landlord) per the lease agreement between SunTrust Bank and Georgia State University Research Foundation, Inc. (the Tenant) to lease certain premises consisting of approximately 18,257 square feet designated as Suite 100 in the office building located at 58 Edgewood Avenue, Atlanta, Georgia, and more commonly known as the Tower Annex. The monthly rental is \$11,794.

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**Note 12—Obligations under leases (continued)**

**Tower Place 200 Leases**

The Foundation entered into a lease July 26, 2013 with a third party for 50,676 square feet of office and classroom space located at 3348 Peachtree Road NE, Atlanta, Georgia. The leases for expansion of the original premises of 61,125 square feet will commence July 1, 2015 and of 23,323 square feet will commence July 1, 2015 at the same address. The leases for existing and expansion premises expire November 30, 2023. The leases were entered into specifically for the benefit and use of the University's College of Business programs.

Escalating rental payments in the lease agreement resulted in deferred lease cost recorded in the consolidated statements of financial position. The unamortized balance of deferred lease cost as of June 30, 2015 and 2014 was \$6,961,645 and \$4,342,543 respectively.

Future minimum lease payments required under the Tower Place 200 leases as of June 30, 2015, are as follows:

<u>Year Ending June 30,</u>	
2016	3,508,863
2017	3,884,815
2018	3,991,562
2019	4,101,013
2020	4,213,166
2021 - 2024	<u>15,305,946</u>
Total	<u>\$ 35,005,365</u>

Lease expense related to the operating lease for the Tower Place 200 facilities for the year ended June 30, 2015 totaled \$3,170,833.

**Note 13—Bonds payable**

Bonds payable at June 30, 2015 and 2014 consisted of the following:

Series	Original Principal Issued	Interest Rates	Balance June 30, 2015	Balance June 30, 2014
Student Recreation Center Bonds (Series 2011)	\$ 16,035,000	4.00% - 5.00%	\$ 8,275,000	\$ 10,280,000
Piedmont Ellis Revenue Bonds (Series 2005)	161,330,000	3.875% - 5.00%	-	6,350,000
Piedmont Ellis Revenue Refunding Bonds (Series 2013)	139,685,000	3.00% - 5.00%	-	139,685,000
Panther Place Revenue Bonds (Series 2009)	73,235,000	4.00% - 6.15%	69,990,000	71,640,000
Subtotal			<u>78,265,000</u>	<u>227,955,000</u>
Plus unamortized bond premium			254,639	12,841,477
Less unamortized bond discount			<u>(1,244,297)</u>	<u>(1,318,190)</u>
Total			<u>\$ 77,275,342</u>	<u>\$ 239,478,287</u>

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**Note 13—Bonds payable (continued)**

**Student Recreation Center**

On January 31, 2011 revenue bonds (tax-exempt \$16,035,000 plus premium of \$1,065,413) were issued by the Development Authority of Fulton County. Proceeds of the series 2011 bonds were used to refund the series 1998 revenue bonds. Moody's Investor Services, Inc. has assigned the Series 2011 bonds the rating of Aa3. Interest expense on the series 2011 revenue bonds for the years ended June 30, 2015 and 2014 totaled \$488,938 and \$537,812, respectively.

The tax exempt bond documents require the Foundation to set the Student Recreation Center lease rates so that the debt service coverage ratio, calculated at the end of each fiscal year will not be less than 1.0 in any year while the direct financial lease is in effect and the Series 2011 bonds are outstanding.

**Piedmont/Ellis**

On May 14, 2013, a total of \$139,685,000 of Student Housing Facilities Refunding Revenue Bonds was issued at a total premium of \$14,157,195 by the Atlanta Development Authority (ADA) on behalf of the Foundation. The Series 2013 bond proceeds were used to advance refund the callable portion (maturities September 1, 2016 through September 1, 2036) of the Series 2005 with a current aggregate outstanding principal of \$145,375,000 resulting in a gain on the refinancing of \$10,934,660. Moody's Investor Services, Inc. has assigned the Series 2013 bonds the rating of Aa3.

The non-callable Series 2005 bonds not included in the 2013 advance refunding are the maturities September 1, 2013 through September 1, 2015 with a total par amount of \$8,915,000 issued at a premium of \$370,204. Moody's Investors Services Inc. has assigned the Series 2005 Bonds the rating of Aa3.

As part of the Public-Private Partnership (P3 Program), Piedmont/Ellis, LLC and the Board of Regents entered into an agreement to sell the Piedmont/Ellis facility to Corvias Campus Living – USG, LLC. On May 14, 2015, all outstanding tax exempt Series 2005 and Series 2013 bonds were legally defeased and escrow funds deposited with the trustee. Total interest expense incurred for the years ended June 30, 2015 and 2014 was \$4,116,781 and \$6,496,726, respectively.

**Panther Place**

On May 29, 2009 the outstanding balance of the Series 2007 bonds of \$47,630,000 and the line of credit of \$8,612,859 were refunded by a new fixed-rate bond issuance. Revenue bonds of \$73,235,000 (tax-exempt \$60,215,000 and taxable \$13,020,000) net of discount of \$1,654,917 were issued by the ADA on behalf of the Foundation. Principal payments are to be made annually starting July 1, 2013 and ending July 1, 2037. Interest is to be paid semi-annually starting July 1, 2009 at a rate specified in the revenue bonds ranging from 4.00% to 6.15%. Moody's Investors Services, Inc. has assigned the Series 2009 Bonds the rating of A2. Interest expense for the years ended June 30, 2015 and 2014 was \$3,351,550 and \$3,421,675, respectively.

The tax exempt bond documents require Panther Place to set the lease rates so that the debt service coverage ratio, calculated at the end of each fiscal year will not be less than 1.0 in any year while the direct financing lease is in effect and the Series 2009 bonds are outstanding.

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**Note 13—Bonds payable (continued)**

Future maturities of the Student Recreation Center, Piedmont/Ellis and Panther Place revenue bonds at June 30, 2015 are as follows:

Year Ending June 30,	Tax-Exempt	Taxable	Total
2016	2,125,000	1,725,000	\$ 3,850,000
2017	2,250,000	1,800,000	4,050,000
2018	2,350,000	1,900,000	4,250,000
2019	1,550,000	2,000,000	3,550,000
2020	2,005,000	2,100,000	4,105,000
2021 - 2025	12,785,000	250,000	13,035,000
2026 - 2030	15,895,000	-	15,895,000
2031 - 2035	20,050,000	-	20,050,000
2036 - 2038	9,480,000	-	9,480,000
Total	<u>\$ 68,490,000</u>	<u>\$ 9,775,000</u>	<u>\$ 78,265,000</u>

**Note 14—Net assets released from restrictions**

Net assets were released from restrictions for the years ended June 30, 2015 and 2014 for the following purposes:

	2015	2014
Management fees	\$ 1,292,400	\$ 3,515,748
Program Service - General and departmental	8,991,129	5,546,976
Program Service - Fundraising expenses	179,899	103,550
Program Service - Faculty and staff expenses	3,021,515	2,738,234
Program Service - Scholarships and awards	3,713,499	3,219,873
Total net assets released from restrictions	<u>\$ 17,198,442</u>	<u>\$ 15,124,381</u>

**Note 15—Commitments and contingencies**

The Foundation has future commitments related to various limited partnership agreements with investment managers of real estate investment trusts and venture capital funds for the endowment portfolio. Payments under the various partnership agreements are made over a period of years based on specified capital calls by the respective partnerships. The purpose of these agreements is to provide endowment funds and nonprofit organizations the opportunity to invest in private limited partnerships, which in turn, make venture capital investments primarily in emerging growth companies, international private equity investments and in equity securities, warrants or other options that are generally not actively traded at the time of investment with the objective of obtaining long-term growth of capital. Capital calls are drawn from other liquid assets of the endowment investment pool as part of the asset allocation process. Starting with fiscal year 2016, there will be similar future commitments for the operating pool. Investment commitments for the years ended June 30, 2015 and 2014 totaled \$1,989,271 and \$3,232,161, respectively.

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**Note 16—Summary of net assets**

Net assets as of June 30, 2015 and 2014, were available for the following purposes:

	<u>2015</u>	<u>2014</u>
Unrestricted Net Assets:		
General	\$ 23,588,059	\$ 21,292,640
Investment in land and buildings	24,432,854	25,410,679
Pledge receivables	20,043	9,248
Total unrestricted net assets	<u>48,040,956</u>	<u>46,712,567</u>
Temporarily Restricted Net Assets:		
Academic and program support and activities	50,743,298	48,900,545
Scholarships	15,097,081	15,464,591
Pledge receivables	3,319,178	4,457,361
Charitable trust - deferred gifts	502,472	258,882
Student investment portfolio	502,367	454,765
Total temporarily restricted net assets	<u>70,164,396</u>	<u>69,536,144</u>
Permanently Restricted Net Assets:		
Endowment - Scholarships	27,469,757	27,093,964
Endowment - Program support	74,131,802	70,962,611
Endowment - pledge receivables	6,786,565	8,350,754
Total permanently restricted net assets	<u>108,388,124</u>	<u>106,407,329</u>
 Total Net Assets	 <u><u>\$ 226,593,476</u></u>	 <u><u>\$ 222,656,040</u></u>

**Note 17—Subsequent events**

The Foundation has evaluated subsequent events through October 2, 2015, in connection with the preparation of these consolidated financial statements which is the date the consolidated financial statements were available to be issued.

As of this date, there were no other material subsequent events requiring adjustment to or disclosure in the consolidated financial statements for the year ended June 30, 2015.